MTNA ANNUAL MEETING March 24, 2020

Report of the Secretary-Treasurer

The purpose of the Treasurer's Report for the MTNA Annual Meeting is twofold: (1) to maintain member confidence and support in the MTNA Board of Directors' oversight of the association's finances, and (2) to make the members aware of the current financial status of the association.

The Treasurer's main role is to assure the members that MTNA is in good financial health—that its assets are protected, and its resources are being used appropriately. The MTNA Board of Directors provides general oversight of the finances: it has established financial policies that protect the assets; it approves the annual budget; and it reviews financial reports prepared by the staff on a quarterly basis. The Board oversees the annual audit and adopts policies that govern the management of investments. The Finance Committee, of which I serve as chair, advises the Board on the overall direction and control of the finances of the association. It proposes the annual budget to the Board; monitors income, expenditures, and program activities against projections on a monthly basis; and analyzes all proposals to the Board that require financial support. The MTNA CEO and staff manage the day-to-day financial operations and prepare and present accurate and complete financial information to the Board and to the Finance Committee.

The Treasurer also insures that the members are aware of the financial status of the association. For purposes of this report, I will share with you the Independent Auditor's Report to the Board of Directors for our last complete fiscal year (July 1, 2018-June 30, 2019). It was performed by the auditing firm Clark Schaefer Hackett during the week of August 12, 2019.

Contained within the Audit Report are the Audit Letter, the Consolidate Statements of Financial Position, and Supplemental Financial Information. The Consolidated Statements include the total assets of MTNA, including MTNA, the MTNA Foundation Fund, the MTNA Certification Program, and the American Classical Music Hall of Fame.

The most important statement from the audit is the auditor's opinion regarding the MTNA finances, which is found on page 1 of the Audit Letter. The auditors state: "In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Music Teachers National Association, Inc. as of June 30, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America." In addition, the auditors found no management deficiencies or areas of concern during the process.

Given the breadth and depth of the financial data related to MTNA and all of its subsidiaries, my report will be limited to providing you with a broad overview of the most important elements of MTNA's financial position. The best barometer of the financial health of MTNA is found by looking at the Consolidated Assets of the association and comparing them to those of the previous year. The Audit Report shows that, as of June 30, 2019, the consolidated assets for MTNA were \$5,625,476.00, as compared to \$5,184,792 on June 30, 2018, an increase in assets of 8.5%. You may read the entire Audit Report by clicking <u>here.</u>

In conclusion, I can assure you, on behalf of the MTNA Board of Directors and the Finance Committee, that the financial position of MTNA is strong, the assets are protected, and that <u>your</u> money is being spent wisely and in furtherance of the MTNA mission and strategic plan.

Respectfully submitted,

Beth Klingenstein

Secretary-Treasurer